

27th February 2024

Ref. No.: GIC-HO/AVN/AviationRI24-25/15/2023-24

NOTICE

**INVITATION FOR EXPRESSION OF INTEREST FROM QUOTING REINSURERS AND/OR
INTERESTED REINSURERS
FOR GIC RE'S AVIATION RETROCESSION PROGRAMME 2024/25**

General Insurance Corporation of India (GIC Re) proposes to buy retrocession cover for its Aviation portfolio on excess of loss basis. This programme incept on 1st April 2024.

Expression of Interest (EOI) is invited from Reinsurers either directly or through an Indian intermediary for quoting and follow market on GIC Re's said programme.

The Reinsurer desirous of submitting Expression of Interest as above must satisfy the following criteria:

The reinsurer desirous of submitting Expression of Interest as above must satisfy the following criteria:

1. Reinsurer should be domiciled in a country which has Double Taxation Avoidance Agreement with India.
2. The Reinsurer should preferably have a rating of at least "A" from S&P or A M Best.
3. Reinsurer can choose to participate either on direct basis or through an Indian intermediary. The Reinsurer evincing interest via an intermediary would be required to indicate mandate of **Exclusive Broker on Record (BOR) to only one Indian broker**. Format to provide EOI is as per **Annexure 1**.
4. Reinsurer should provide the following:
 - a. Filing Reference Number (FRN) for 2024-25 issued by IRDAI (Insurance Regulatory and Development Authority of India). Please note that subsidiary/sister company FRN shall not be considered.
(In regard to the compliance with FRN requirement, this should be met latest by 30th of April 2024, if it is not possible to comply with the condition at the time of submission of Expression of Interest either directly or via intermediary)
 - b. In case of a Lloyds Syndicate, Annexure 1 should be signed and stamped by the particular Syndicate to whom IRDAI has issued the FRN and not by its branch office.
 - c. A copy of valid IRDAI Certificate of Registration issued to the intermediary as a Reinsurance or a Composite Broker. The broker should have obtained its Composite or Reinsurance license at least 2 calendar years prior and GIC Re should have active inward business from the broker.
 - d. Copy of the latest (S&P / AM Best) rating certificate.
 - e. Reinsurer is required to submit the EOI duly stamped, signed, and dated on or after the tender upload date. Mandate in the form of e-mail shall not be considered.

5. Please note that MGAs / Cover Holders / Fronting Companies will not be eligible to participate in this exercise.
6. No subjectivities (including minimum line to stand condition) will be entertained.
7. The proposed programme structure is as under:

Aviation Retrocession Renewal Year 2024-25						Figures In USD Million	
Vertical	Cover Name	Line of Business	Underwriting Capacity Proposed				Cover Limit
			Hull - MAV	Spares - MAV	Liability - Occurrence	HWR - MAV	
A	Aviation Main XOL	Airline – Domestic	12.5	20	60		L1- USD 17.50M xs USD 7.50M L2 - USD 25.00M xs USD 25.00M L3 - USD 25.00M xs USD 50.00M L4 - USD 25.00M xs USD 75.00M Total - USD 92.50M Xs USD 7.50M L1-L4 - EPI USD 21.50M
		Airline – Non-USA	15	15	75		
		Airline – USA	7.5	7.5	50		
		Aerospace / Manufacturers (International)	-	-	75		
		Aerospace / Manufacturers (Domestic)	-	-	75		
		General Aviation – International	7.5	7.5	50		
		General Aviation – Domestic	15	15	75	15	
		Aviation PA/LOL Covers (Per Pilot/Crew)			0.5		
		Proportional Treaty			7.5		
		Risk Excess Treaty			7.5		

8. In line with regulatory requirement, the reinsurer will need to confirm premium remittance (even if remitted via Broker), directly to GIC Re on email id retro_bas@gicre.in as and when each instalment premium is remitted, for this programme.
9. GIC Re may choose to retain a layer or part thereof, thereby not placing the layer in part or full to the market.
10. The Expression of Interest as per format Annexure 1 along with required documents to be sent by way of an e-mail to Mr. Melvin Colaso (Assistant General Manager) at melvinc@gicre.in and to no other email ID, so as to reach us on or before midnight of 7th of March 2024, 12:00 midnight (IST).

For Quoting Markets:

- (i) Quoting Broker should have participated either as quoting or placing broker on the class specific programme for at least 2 years in the past 3 years.
- (ii) No intermediary should obtain mandate/quotes from more than one quoting market.
- (iii) Minimum lead line is 15%
- (iv) Slip brokerage cannot be more than 7.5%.
- (v) In case a reinsurer submits EOI but refrains from submitting quotes, they may not be considered as quoting market for the next renewal for the captioned programme i.e. for FY 2025-26.

For Follow Market Participation:

- (vi) Placing Broker should have obtained their Composite or Reinsurance Broking license at least 2 calendar years prior.
- (vii) No broker should obtain a mandate from more than four reinsurers (excluding allocated quoting market by GIC).

This communication is intended to invite Expression of Interest only, kindly note that the acceptance of the same would be at the sole discretion of GIC Re.

The selected reinsurer(s) will be provided information pack for evaluation. Info pack, deadline for submission of quotes and other modalities will be intimated to reinsurers whose EOI has been accepted.

GIC Re will thereafter advise allocation of market/s on follow basis with the lead quotes/slips upon finalization of the terms.



Hitesh R. Joshi
General Manager



Annexure 1

Date: _____

To,
The Assistant General Manager
(Aviation Underwriting),
General Insurance Corporation of India (GIC Re)
Mumbai, India.

Re: Invitation for Expression of Interest published on your website dated ----- quoting /follow participation on your Aviation Retrocession Programme 2024/25

In response to your captioned invitation for expression of interest vide notice dated _____ put on your website, we would like to express our interest directly / through intermediary of _____(name of intermediary if interested to approach through intermediary) having IRDAI broker license number _____ valid until _____.

Our FRN (Filing Reference Number) for Year 2023/24 is _____ and updated FRN for Year 2024/25 will be provided at the time of submission of quote terms/ written line on follow basis.

Our rating is _____ from _____(rating agency name). A copy of rating certificate is attached.

Our engagement on below mentioned covers of the programme in this tender process is direct / exclusively through the said intermediary:

- Aviation Main XOL

Our interest to :

- i. Quote
- ii. Follow

The overseas co-broker / placing broker for the above is _____.

Signature, Seal and Date:

Name of the Reinsurer:

Name and Designation of Person:

Contact Number:

E-mail: